



Dear Valued Customer,

March 23,2020

At Nu-West Construction Products we know that these times are uncertain and will impact our businesses. We understand and want to let you know that we are working on your behalf.

- We have put measures in place that addresses everyone's health and safety, including yours and your employees,
- Even though the business volume may reduce over the short term, we have the inventories and the people in place to keep you going,
- Our multiple sites permit us to have a contingency plan in the case one or even several employees in one of our sites are touched or impacted by Covid-19,
- As responsible leaders of industry, we are contributing to easing the anxiety of cross border trucking with our implemented measures in place across all our sites (some are afraid they might be quarantined or have to stay in Canada after crossing).
- We have shared our supplier letter on this topic with the Chamber of Commerce of Canada in order for others to replicate what we think should be a best practice across the country for all companies,
- Finally, but importantly, we have put in place a task force to monitor the federal and provincial programs that are being put in place to support you;
 - o This task force is directly connected to several law firms, accountants and financial institutions that are sharing their analysis, views and ideas on the programs,
 - o Although this task force is there to support you; we strongly suggest you start looking into them immediately; funds will not be there forever and delays in getting the dollars involved may only increase,
 - o Our intent is to continue being your trusted advisors and we will be sending out information on the various programs and how they work. We will also share any insider information that may help you through our professional network indicated above.
 - o Our reps will be there to assist you with your questions as we all need to work together in order to get through these difficult times.

More will be coming over the next days from our organization. We wish all of us the best in this very unique period of time.

Best Regards,

A handwritten signature in black ink on a light-colored background. The signature is cursive and reads "Louis Basque".

Louis Basque
Sales Director
403-809-8054

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